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- Responsible for overseeing all technology issues and operations for the Firm's 14 offices and over 800 employees
- Named by *Accounting Today* as one of the Top 100 Influential People in the Accounting Profession
- Named by *CPA Practice Advisor* as one of the Top 25 Thought Leaders in Public Accounting Technology
- Past President NJSCPA
- Past AICPA Board Member & Member of AICPA Council

AGENDA

Update on Technology For the Profession

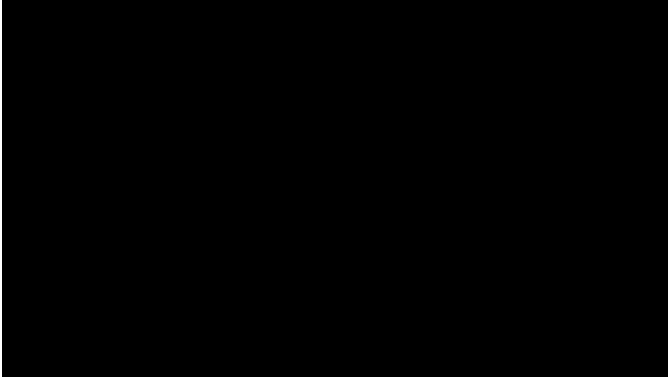
Cloud / Social / Mobile

The Millennials and their view on Technology

The Millennials

- Also known as the Y Generation
- Born early 1980s to early 2000s
- Oldest are in their early 30's and the youngest are just hitting college!
- This is YOUR staff!!
- Also known as "Generation We", "Global Generation", "Generation Next", "Echo Boomers"





Millennials expect technology to simply work – so you’d better make sure that it does.

They’ve grown up with digital devices that bundle communication, entertainment, shopping, mapping and education all in one. From an early age, smartphone use has been the norm. Millennials have always had Internet at home and in school. MP3 players have long offered them ubiquitous music options.

Millennials are a social generation—and they socialize while consuming (and deciding to consume) your products and services.

Millennials are a sociable generation. And for Millennials, this sociability is expressed online as well as in real life (“IRL”), particularly in the many arenas where online and offline activities and circles of friends overlap. Offline, Millennials are more likely than other generations to shop, dine and travel with groups, whether these are organized interest groups, less formal groupings of peers or excursions with extended family, according to Boston Consulting Group data. Online, their sharing habits on Facebook, Snapchat and other social sites, and the opinions they offer on Yelp, TripAdvisor and Amazon reflect their eagerness for connection, as do their electronic alerts to friends and followers (via Foursquare et al.) that show off where they are, where they’re coming from and where they’re headed—online alerts that reflect and affect behavior in the physical world.

The Most Surprising Group They Socialize With? Their Parents

Here's a revolutionary fact about Millennials: They get along with their parents. Teenagers today get into fewer fights with their parents than Mom and Dad did with theirs as teens. Six out of 10 teens eat with their family four or more nights per week. Incredibly, 85% of teens name one of their parents as their best friend, rather than naming a peer. And more than a third of Millennials of all ages say they influence what products their parents buy, what shops and restaurants they visit and what trips they take.

They collaborate and cooperate – with each other and, when possible, with brands

Millennials have a positive, community-oriented "we can fix it together" mindset. Millennials want everyone to get along, and they think everyone should be able to. Parents and educators throughout their childhood emphasized collaboration and cooperation, as did even the shows they grew up with: Millennials cut their TV teeth on the collaboration-themed educational television shows *Bob the Builder*, *Blue's Clues* and *Barney and Friends*.

They're looking for adventure (and whatever comes their way)

Millennial customers crave the joy of adventures and discoveries, whether epic or everyday. Millennials often view commerce and even obligatory business travel as opportunities rather than burdens, due to the adventures that can be had along the way. I'm reluctant to chalk up this phenomenon to youthful wanderlust alone, because the breadth of experiences this generation craves suggests there's something more at work:

- When shopping, they prefer an "experiential" retail environment, where shopping is more than a transaction and the pleasure of being in the store isn't limited to the goods that customers take home.
- Far more Millennials than non-Millennials report a desire to visit every continent and travel abroad as much as possible.
- More than twice as many Millennials as those in other age brackets say they are willing "to encounter danger in pursuit of excitement."

They're passionate about values—including the values of companies they do business with

Millennials are a highly values-driven generation, specifically in terms of the values... the values that relate to good citizenship. This can be attributed to their upbringing. While growing up, "young Millennials were revered, praised, sheltered, befriended and carefully guided by their parents to lead well-structured lives based on adherence to clear and mutually agreed-upon rules. This has produced a generation of young people that is, by most measures, accomplished, self-confident, group-oriented and optimistic." Boomer parents have taught their children that every voice matters, that bullying is bad and equality is worth fighting for, that it takes a village. In large part, this generation polls as a gentle, loving generation; specifically speaking, polls conducted at a similar age with previous generations displayed less of these civic-values inclinations.



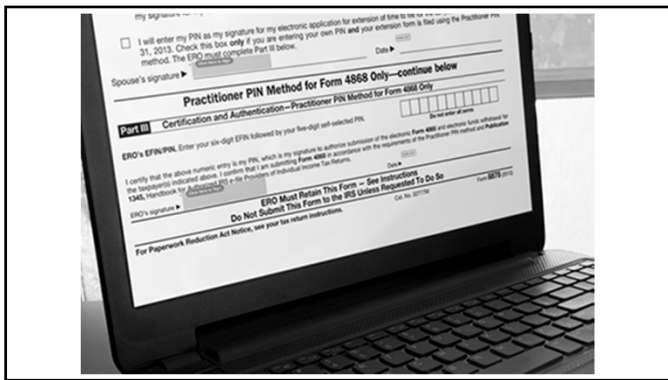


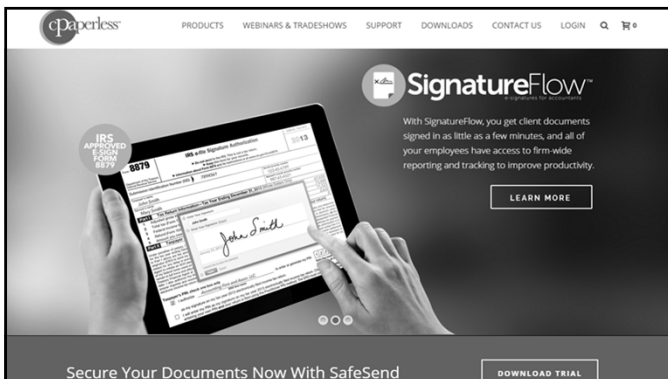










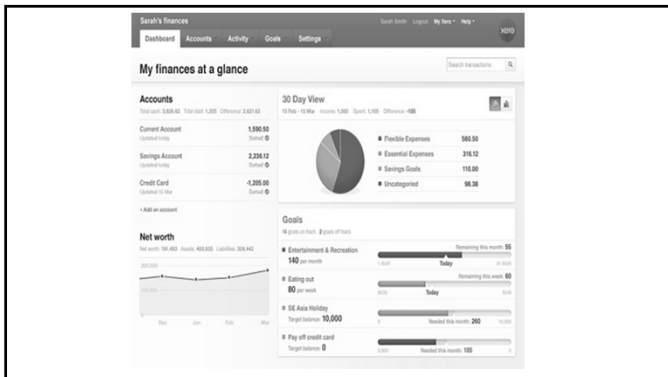


TAX PREPARATION IN THE CLOUD



CLIENT ACCOUNTING IN THE CLOUD





PRACTICE MANAGEMENT IN THE CLOUD



CONTENT MANAGEMENT IN THE CLOUD



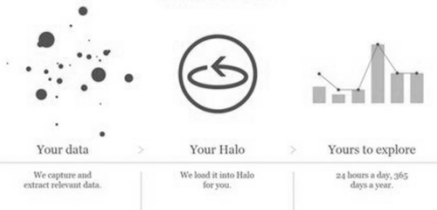
SOPHISTICATED DOCUMENT AND
WORKFLOW MANAGEMENT
GOFILEROOM



CCH Document

NEW IN THE "BIG DATA" SPACE

How Halo Works



NEW IN THE "BIG DATA" SPACE

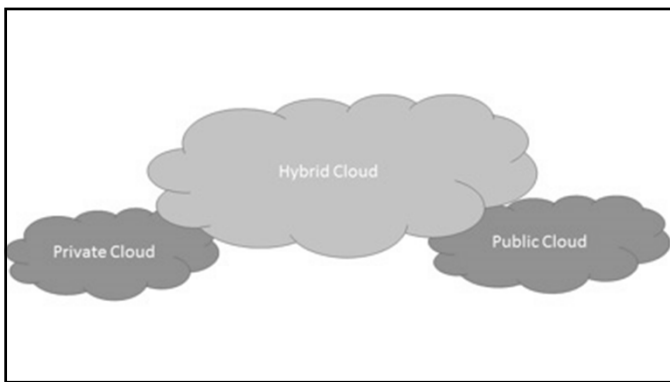




Compare Office 2016 as a one-time purchase to an Office 365 subscription

	ONE-TIME PURCHASE (EXAMPLE: OFFICE HOME & STUDENT 2016)	OFFICE 365 SUBSCRIPTION (EXAMPLE: OFFICE 365 HOME)
COST	PAY A SINGLE, ONE-TIME COST	PAY A SMALL MONTHLY FEE, OR SAVE BY PAYING FOR A FULL YEAR
Office applications	Get Office 2016 applications, like Excel, Word, and PowerPoint. Your apps won't be updated when new features are released.	Get the latest version of Office applications, like Excel, Word, PowerPoint, and Outlook. Right now that's Office 2016, but your version will continue to receive new feature updates. PC users also get Access and Publisher.
Feature updates	Security updates are included, but you won't get new features that are added to Office 2016. Upgrades to major releases are not included.	Your version of Office will always be improving. Get the latest features and updates from Microsoft. Major upgrades to future versions are included.
Install Office on more than one computer (Mac or PC)	One-time purchases are designed for a single operating system, so your copy of Office is good for either one Mac or one PC.	With Office 365 Home, you can install Office desktop applications on up to 5 computers, which can be a combination of Macs and PCs. If you don't need all of those installs, share them with members of your household.

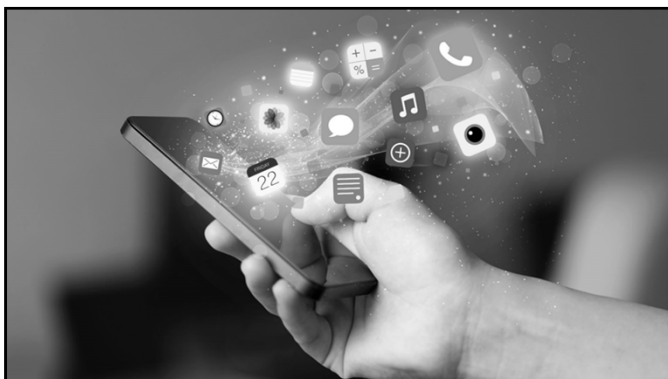


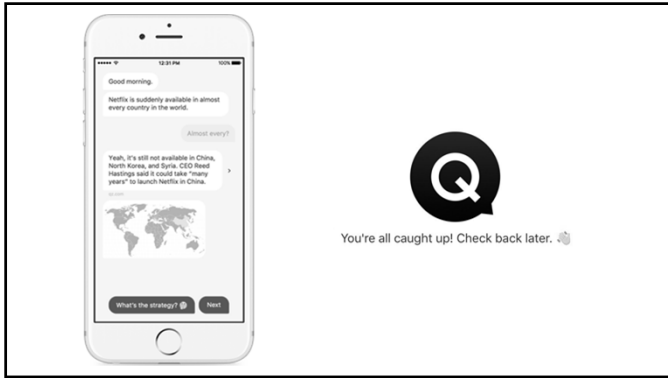


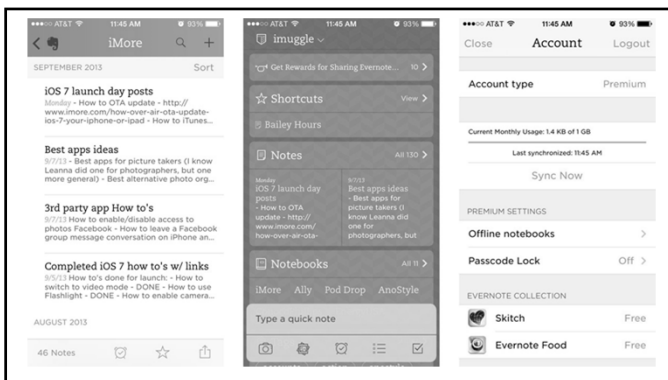






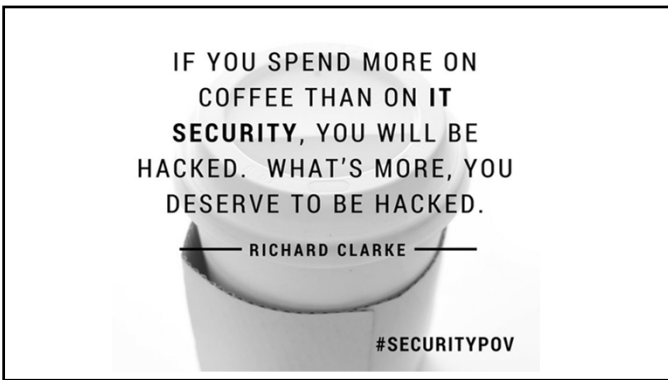


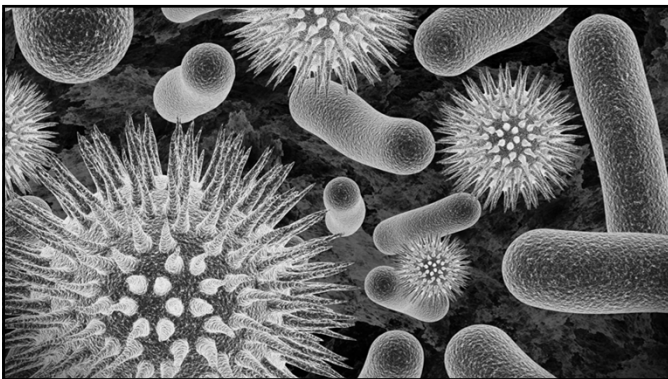










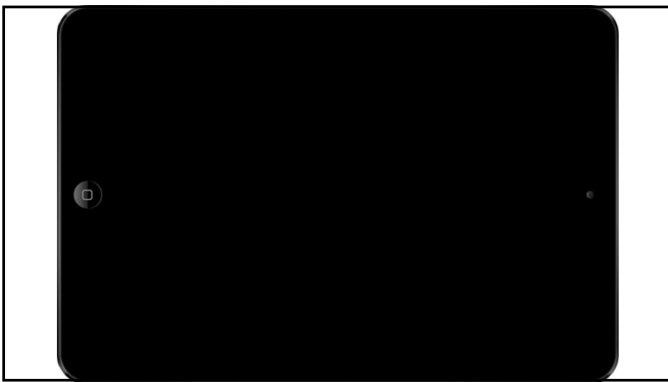














Released April 2016, the report found after examining 64,199 incidents and 2,260 breaches in 82 countries that 63 percent of confirmed data breaches involved leveraging weak, default or stolen passwords. And despite awareness training, a lot of employees still can't recognize phishing messages.



http://www.verizonenterprise.com/resources/reports/rp_DBIR_2016_Report_en_xg.pdf

WORST PASSWORDS OF 2015



RANK	PASSWORD	CHANGE FROM 2014
1	123456	Unchanged
2	password	Unchanged
3	12345678	1 ↑
4	qwerty	1 ↓
5	1qaz!	2 ↓
6	123456789	Unchanged
7	football	3 ↑
8	1qaz!	1 ↓
9	1234567	2 ↑
10	baseball	2 ↓
11	welcome	0
12	1234567890	1 ↓
13	abc123	1 ↑
14	111111	1 ↑
15	1qaz!@WSX	0
16	dragon	7 ↓
17	master	2 ↑
18	monkey	6 ↓
19	letmein	6 ↓
20	login	0
21	princess	0
22	qwertyuiop	0
23	sofi	0
24	password	0
25	starwars	0

lifehacker

PASSWORD RULES

The longer the password, the harder it is to crack. Consider a 12-character password or longer.

PASSWORD RULES

Avoid names, places, and dictionary words.

PASSWORD RULES

Mix it up. Use variations on capitalization, spelling, numbers, and punctuation.

FACT

Crackers use different dictionaries: English words, names, foreign words, phonetic patterns and so on for roots; two digits, dates, single symbols and so on for appendages. They run the dictionaries with various capitalizations and common substitutions: "\$" for "s", "@" for "a", "1" for "l" and so on. This guessing strategy quickly breaks about two-thirds of all passwords.

<http://password-checker.online-domain-tools.com/>

Password Checker Online
 Check all your site's rankings in 640+ search engines

Search:

Password:

Strength:

Evaluation: No password given

Password properties

Property	Value	Comment
Password length:	0	NO PASSWORD GIVEN
Numbers:	0	NOT USED
Letters:	0	NOT USED
Uppercase Letters:	0	NOT USED
Lowercase Letters:	0	NOT USED
Symbols:	0	NOT USED
Char set size:	0	LOW
TOP 10000 password:	NO	Password is NOT one of the most frequently used passwords.

Brute-force attack cracking time estimate

Machine	Time
Standard Desktop PC	N/A
Fast Desktop PC	N/A

JJebk?311198b

How do I remember this?

JJ – Represents my first initial and that of my wife
 ebk – First initials for my children. They are in lower case because they are my children!
 ? – Because we are still asking ourselves why we decided to have 3 kids
 311 – Because it is Mickey Mantle's rookie card and the only Topps baseball card that I do not own
 198b – Because I started at WSB in 1986 but I changed the "6" to a "b" just to make it a little more complex

The above password is not a super complex password, but it is a password that is more secure than one which you would otherwise create. On another note, it is not my password, but it is one that only I could easily remember!

Some applications do not allow for the use of special characters in your password and some do.

FOUR METHODS FOR CHOOSING
AN UNBREAKABLE PASSWORD

Bruce Schneier Method

SECURITY EXPERT BRUCE SCHNEIER PUT FORTH A
PASSWORD METHOD BACK IN 2008 THAT HE STILL
RECOMMENDS TODAY. IT WORKS LIKE THIS: **TAKE A**
SENTENCE AND TURN IT INTO A PASSWORD.

THE SENTENCE CAN BE ANYTHING PERSONAL
AND MEMORABLE FOR YOU. TAKE THE
WORDS FROM THE SENTENCE, THEN
ABBREVIATE AND COMBINE THEM IN UNIQUE
WAYS TO FORM A PASSWORD.

WOO!TPwontSB = Woohoo! The Packers won the Super Bowl!

PPupmoarT@O@tgs = Please pick up more Toasty O's at the grocery store.

1tubuupshhh...imj = I tuck button-up shirts into my jeans.

W?ow?imp::ohth3r = Where oh where is my pear? Oh, there.

The Electrum Method

MANAGING A BITCOIN WALLET REQUIRES A HIGH LEVEL OF SECURITY AND A HUGE RELIANCE ON SAFE PASSWORDS. ENTER ELECTRUM. THE ELECTRUM WALLET OFFERS A 12-WORD SEED THAT LETS YOU ACCESS ALL YOUR BITCOIN ADDRESSES. THE SEED SERVES AS A MASTER PASSWORD FOR YOUR BITCOINS.

THIS TYPE OF PASSWORD IS ALSO CALLED A PASS PHRASE, AND IT REPRESENTS A SOMEWHAT NEW WAY OF THINKING ABOUT SECURITY. INSTEAD OF A DIFFICULT-TO-REMEMBER STRING OF CHARACTERS, YOU CAN MAKE A LENGTHY PHRASE INSTEAD.

YOU CAN START WITH A PHRASE SUCH AS "EVEN IN WINTER, THE DOGS PARTY WITH BROOMS AND NEIGHBOR KIT KATS." JUST MAKE SURE IT IS NOT A SIMPLE PHRASE OR A PHRASE TAKEN FROM EXISTING LITERATURE. YOU CAN GRAB 12 RANDOM WORDS, TOO: "PANTRY DUCK COTTON BALLCAP TISSUE AIRPLANE SNORE OAR CHRISTMAS PUDDLE LOG CHARISMA."

WHEN PLACED INTO A PASSWORD CHECKER, THE 12-WORD PASS PHRASE ABOVE SHOWS THAT IT WILL TAKE 238,378,158,171,207 QUADRAGINTILLION YEARS FOR A BRUTE FORCE ATTACK TO CRACK.

The PAO Method

MEMORIZATION TECHNIQUES AND MNEMONIC DEVICES MIGHT HELP YOU REMEMBER AN UNBREAKABLE PASSWORD. AT LEAST, THAT'S THE THEORY PUT FORTH BY CARNEGIE MELLON UNIVERSITY COMPUTER SCIENTISTS WHO SUGGEST USING THE PERSON-ACTION-OBJECT (PAO) METHOD TO CREATE AND STORE YOUR UNBREAKABLE PASSWORDS.

SELECT AN IMAGE OF AN INTERESTING PLACE (MOUNT RUSHMORE). SELECT A PHOTO OF A FAMILIAR OR FAMOUS PERSON (BEYONCE). IMAGINE SOME RANDOM ACTION ALONG WITH A RANDOM OBJECT (BEYONCE DRIVING A JELLO MOLD AT MOUNT RUSHMORE).

THE PAO METHOD OF MEMORIZATION HAS COGNITIVE ADVANTAGES; OUR BRAINS REMEMBER BETTER WITH VISUAL, SHARED CUES AND WITH OUTLANDISH, UNUSUAL SCENARIOS. ONCE YOU CREATE AND MEMORIZE SEVERAL PAO STORIES, YOU CAN USE THE STORIES TO GENERATE PASSWORDS.

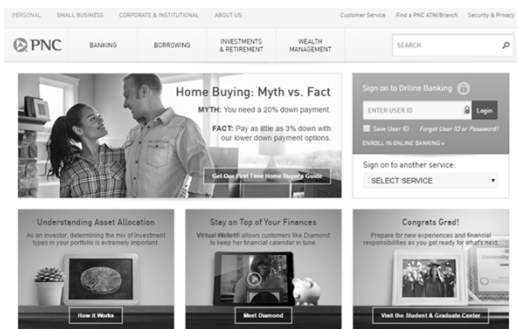
FOR EXAMPLE, YOU CAN TAKE THE FIRST THREE LETTERS FROM "DRIVING" AND "JELLO" TO CREATE "DRIJEL." DO THE SAME FOR THREE OTHER STORIES, COMBINE YOUR MADE-UP WORDS TOGETHER, AND YOU'LL HAVE AN 18-CHARACTER PASSWORD THAT'LL APPEAR COMPLETELY RANDOM TO OTHERS YET FAMILIAR TO YOU.

Phonetics and Muscle Memory

1. Go to a [random password generator site](#).
2. Create 20 new passwords that are at least 10 characters in length and include numbers and capital letters (and punctuation if you're feeling brave).
3. Scan the passwords, looking for phonetic structure—basically try to find passwords that you can sound out in your head. For example: drEnaba5Et (doctor enaba 5 E.T.) or BragUtheV5 (brag you the V5).
4. Type out the phonetic passwords in a text file, taking note of how easy they are to type and how quickly you can type them. The easy-to-type passwords tend to get stuck in my muscle memory quicker.
5. Keep the phonetic, muscle-memory passwords. Toss the rest. Print out your text file with password keepers.


After creating your super-secure password, there is still one huge, all-important step remaining: **Never reuse the same password and Never give it to someone else!**











 **IMPORTANT ACCOUNT INFORMATION FROM VERIZON WIRELESS.**

Update Your Profile Information
It has come to our attention that your payment method is out of date. Please update your payment method as soon as possible.

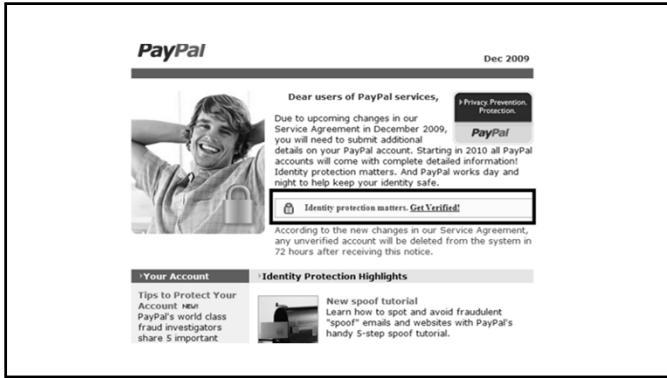
To update your profile, click: [Sign in to My Verizon account](http://ag.my.verizon.com) and proceed with the update process.

www.verizon.com/wireless  <http://ag.my.verizon.com>

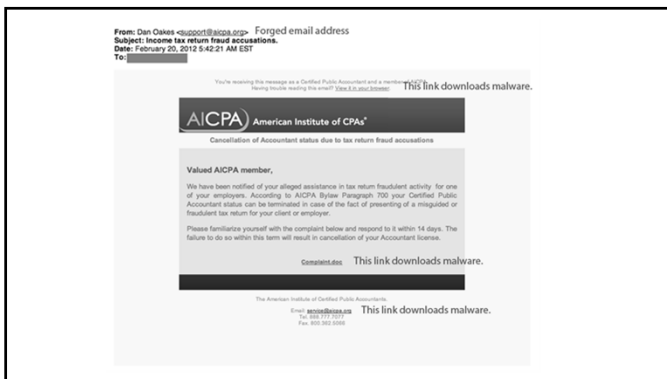
Thank you for using My Verizon.

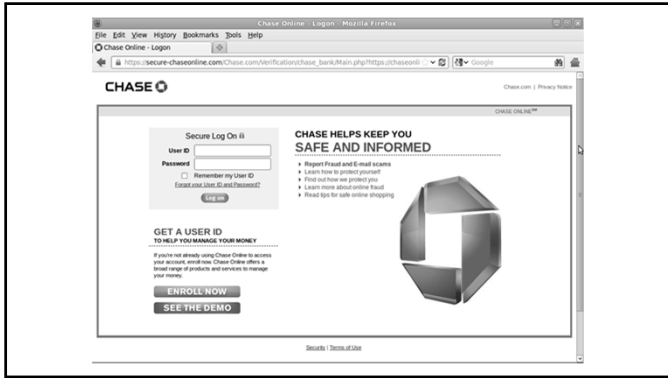
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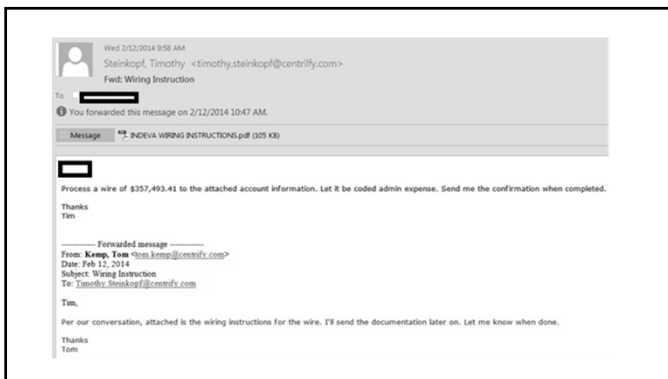












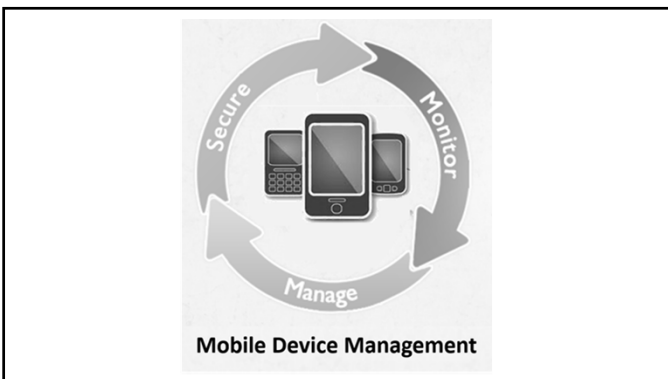

















Cyber Insurance

Thank You!

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withum 

AUDIT TAX ADVISORY
